

DAVID COBB



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David Cobb, MBA, Principal & Founder at Archon Commercial Advisors, specializes in connecting Tenants with Developers, uncovering ninja CRE deals, and cultivating a network of entrepreneurial influencers – ultimately leveraging information arbitrage to uncover unique and lucrative opportunities, stimulate expansion and create wealth for our ecosystem of relationships.

David implements collaboration into Archon by focusing on real-time intel, backchannel information, and utilizing an ingrained network of close ties to enhance execution/efficiency and drive cash on cash return upward. The Archon team has created an extensive (invite only) interrelated network of dealmakers, specialty advisors and influencers who collaborate on leasing and development opportunities.

David graduated from DePauw University (Greencastle IN – Played Hoops) and received his MBA from Crummer Graduate School of Business from Rollins College (Winter Park, FL). He also studied abroad in Osaka, Japan, at the Kansai Gaidai University, and he interned for the NBA in Tokyo (Summer 1999). David serves on the Board of the Ty Cobb Museum / Educational Fund, is a member of ICSC and other local philanthropic organizations. He currently lives in Winter Park, FL, with his three beautiful daughters.

Areas of Expertise: Ground-Up Development, Bank Disposition and Redevelopment, Grocery Anchored Projects, Power Centers, Unanchored Strip Centers, Urban Self-Storage, Freestanding Retail & Restaurant, and Cannabis Dispensaries.

Key Developer / LL Relationships: DeBartolo Development, Hutton Development, Regency Centers, Continental Realty Corporation, Orion Investment, Prudential, and National Retail Properties.

Key Tenant Relationships: Jimmy Buffet's Margaritaville / Landshark, O'Reilly Auto Parts, Columbia Care, Surterra Wellness, Heartland Dental, Jersey Mikes Subs, Hawker's, Firebirds Wood Fired Grill, J. Alexander's, Huey Magoo's and Cameron Mitchell.

NOTABLE TRANSACTIONS

- » **Grocery** – The Fresh Market (Lake Mary, Winter Springs & Mills Park).
- » **Restaurant** – Firebirds (Mills Park), Hawkers (Windemere), McDonald's (Lake Mary), First Watch (Mills Park), Panda Express (Altamonte Springs & Kissimmee / 192) Jersey Mike's (College Park, Goldenrod, FL Mall Area), Huey Magoo's Chicken Tenders (Lake Mary, Dr. Phillips, Apopka).
- » **Automotive** – O'Reilly Auto Parts – Over 60 transactions closed since 2012 (FL).
- » **Retail** – Marshall's (Goldenrod – Orlando), Dollar Tree BTS (Sebastian), Marilyn Monroe Spa, Pure Barre.
- » **Fitness** – La Fitness (Goldenrod – Orlando), Planet Fitness Expansion (Oviedo), Crunch Fitness (Orlando – Conway), Pure Barre (Mills Park).
- » **Medical** – DaVita Dialysis (Poinciana), Sebastian Dialysis (Sebastian).
- » **Financial Services** – Suntrust Dispositions (Lady Lake, Holly Hill & Flagler Beach), Iberia Bank (Lake Mary).
- » **Petroleum** – RaceTrac (Apopka), WaWa (Orlando – Sand Lake / Orange Ave).
- » **Self-Storage** – Cubesmart (Orlando – Sand Lake Road / Restaurant Row), Cubesmart (Orlando – East Colonial).