

DAVID COBB



David Cobb, MBA

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David Cobb is an executor that thrives on communication and building relationships. And, he has the intention to execute, profit, serve and add value to key contacts and allies. Through dealmaking, strategic connecting and forward planning.

He is Principal and Founder of Archon Commercial Advisors, a full service commercial real estate company, which operates on the principles of exemplary experience, integrity and partnership. Through cultivating his 'Ninja Network' of influencers and dealmakers, David has access to and is an expert at gathering real-time and backchannel information. He leverages this intel as arbitrage to uncover unique and lucrative leasing and development opportunities – and educates how to do the same. His progressive approach stimulates business expansion and creates wealth for the real estate ecosystem of professionals.

In 2022, David Co-founded Big Bucket Development, with partner and multi-unit restaurateur Wade Oney—owner of 131 Papa John's, 8 Qdobas, 3 Starbucks (3 in Development), Toppers Creamery and Chop 5 Salads. Big Bucket is an operations-based development initiative built on decisive speed and expedient collaboration checked and balanced by an adept assemblage of real estate talent.

David is an athlete and a scholar. He played college hoops at St. Xavier & DePauw Universities before hanging the kicks to study abroad in Osaka, Japan, at the Kansai Gaidai University, where he interned for the NBA in Tokyo. Once awakening from his early 20s hoop dream David went back to school and received his MBA from Crummer Graduate School of Business in Florida. David serves on the Board of the Ty Cobb Museum / Educational Fund and is a member of ICSC and other local philanthropic organizations. He is also a Wall Street Journal, USA Today and Amazon #1 bestseller with his foray into authorship. Tactical LinkedIn Secrets.

David currently lives in Lake Mary, Florida with his three amazing daughters.

Areas of Expertise: Ground-Up Development, Bank Disposition and Redevelopment, Grocery Anchored Projects, Power Centers, Unanchored Strip Centers, Urban Self-Storage, Free-standing Retail & Restaurant, and Cannabis Dispensaries.

Key Developer/ LLC Relationships: DeBartolo Development, Hutton Development, Regency Centers, Continental Realty Corporation, Orion Investment, Prudential, and National Retail Properties.

Key Tenant Relationships: Jimmy Buffet's Margaritaville/ Landshark, O'Reilly Auto Parts, Columbia Care, Suterra Wellness, Heartland Dental, Jersey Mike's Subs, Hawker's, Firebirds Wood Fired Grill, J. Alexander's Huey Magoo's, and Cameron Mitchell.

NOTABLE TRANSACTIONS

- » **Grocery-** The Fresh Market (Lake Mary, Winter Springs & Mills Park).
- » **Restaurant** - Firebirds (Mills Park), Hawker's (Windermere), McDonald's (Lake Mary), First Watch (Mills Park), Panda Express (Altamonte Springs & Kissimmee/ 192), Jersey Mike's (College Park, Goldenrod, FL Mall Area), Huey Magoo's Chicken Tenders (Lake Mary, Dr Phillips, Apopka).
- » **Automotive-** O'Reilly Auto Parts- Over 60 transactions closed since 2012 (FL).
- » **Retail** - Marshall's (Goldenrod/ Orlando), Dollar Tree BTS (Sebastian), Marilyn Monroe Spa, Pure Barre.
- » **Fitness** - Marshall's (Goldenrod - Orlando), Planet Fitness Expansion (Oviedo), Crunch Fitness (Orlando - Conway), Pure Barre (Mills Park).
- » **Medical** - DaVita Dialysis (Poinciana), Sebastian Dialysis (Sebastian).
- » **Financial Services** - Suntrust Dispositions (Lady Lake, Holly Hill & Flagler Beach), Iberia Bank (Lake Mary).
- » **Petroleum** - Race Track (Apoka), WaWa (Orlando- Sand Lake/ Orange Ave).
- » **Self-Storage** - Cubesmart (Orlando - Sand Lake Road/ Restaurant Row), Cubesmart (Orlando-East Colonial).